

PEPP PROUT EMPLOYER PARTNER PROGRAMM COMPANIES SHAPE SOCIETY

ANDERS. ZUSAMMEN. ARBEITEN.

February 2024



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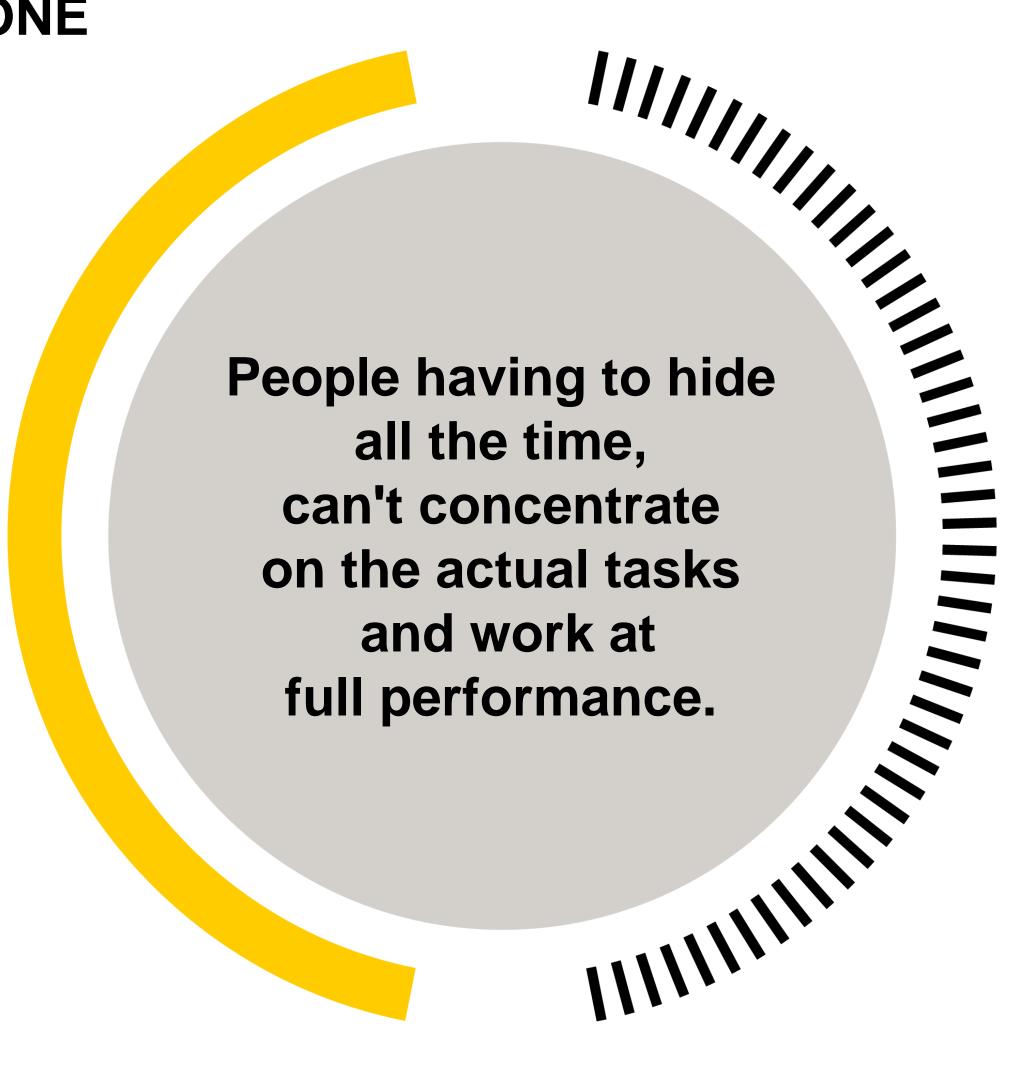


LGBT*IQ IS FOR EVERYONE

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t work. **Almost half** of the LGBT*IQ people in Germany do not dare to come out at work.



LGBT*IQ IS FOR EVERYONE





WORK. DIFFERENT. TOGETHER.

We create a tangible visibility of LGBT*IQ in the workplace.

Equality and equal opportunities must not only be demanded by the affected underrepresented groups. PROUT AT WORK thinks ahead when it comes to LGBT*IQ issues and thus also influences the political agenda. Win-win for all sides: People and companies, society and economy.

Everyone benefits from a respectful and constructive corporate culture:

- strong team spirit
- increased work ethnic
- higher productivity
- greater employer attractiveness

LGBT*IQ is worth it.

If everyone can be as they are, talents can be lived, energies can be concentrated, and perspectives can be expanded. In this way, an open mind for each other becomes a productive cooperation.

The PROUT AT WORK-Foundation is a leading think tank, consultant and designer on LGBT*IQ topics in the working environment in Germany.

Since 2005 we have been committed to equal opportunities for people of all sexual orientations, gender identities and all sexual expressions and characteristics through publications, events, workshops, consultations and projects.





IN GREAT COMPANY – PROUT EMPLOYER 2023







































































































































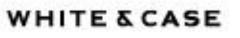














STAND: SEPTEMBER 2023



IN A NUTSHELL - OUR USP

PROUT AT WORK is

- Pioneer and think tank for LGBT*IQ in business.
- Mediator between society, companies, politics and the LGBT*IQ community.
- the specialist for work culture today and tomorrow.
- non-profit idealist: we are dedicated to the issue, not to profit.

PROUT AT WORK offers

- individual, independent counselling and support.
- a personal contact person.
- scope for social participation.
- a wide range of trainings, workshops and events with an immediate impact on their visitors.
- freely accessible educational material, always up-to-date, always to the highest standard.
- top-class networks nationally and internationally.
- added value for your corporate responsibility.

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STATEMENTS FROM OUR CORPORATE PARTNERS

Without you, a loud voice advocating for LGBT*IQ diversity would be missing.

Without you, LGBT*IQ diversity would be lacking visibility.

Without you, there would be a lack of seriousness in dealing with LGBT*IQ diversity.

Without you, there would be less knowledge about the different facets of LGBT*IQ diversity (e.g., HOW TO Guides, DEEP DIVES, etc.).

Without you, the LGBT*IQ diversity dimension would not be implemented in companies to such a degree.

Without you, people would be quieter, have less confidence, and may keep their story to themselves forever.

You are not just changing organizations; you are changing people and life stories!

Thank you for being there.

Sofia Strabis, Head of Diversity & Inclusion Management, Commerzbank AG





THE PROUT EMPLOYER PARTNER PROGRAMM



PEPP MAKES COMPANIES MORE COLOURFUL - DIVERSITY WORKS

We build bridges between individuals and society, companies and politics.

Every year we accompany 60+ employers on their way to becoming LGBT*IQ-Partners.

Education | Awareness | Empowerment

We educate, ask questions, find answers. We pick up managers and employees where they are. We strengthen the reputation, the brand and the attractiveness of our PROUT EMPLOYER.

Diverse range

Via social media, newsletters and mailings we reach over 60,000 people and multipliers in a very short time. Our member companies gain new coverage and talent, new knowledge and a new standing - within and outside the LGBT*IQ community.



PEPP MAKES COMPANIES STRONG – COMPANIES SHAPE SOCIETY

PROUT EMPLOYERS are

- LGBT*IQ partners,
- Business partners
- Input providers
- Sparring partners

PROUT EMPLOYERS are

- Employers of Choice,
- Role Models
- Shapers of change



EDUCATION | AWARENESS | EMPOWERMENT

Our program prepares PROUT EMPLOYERS for LGBT*IQ diversity:

Those who understand diversity can translate it into goals and measures and give them life.

On their way to becoming LGBT*IQ partners, we support our member companies individually with consulting and training, comprehensive know-how and best practices:

- Workshops for HR/Diversity and/or the employee resource group
- Creating awareness for staff and managers
- Analysis of business processes
- Promotion of LGBT*IQ talents
- Networking meetings to discuss and deepen knowledge
- Connection to our national and international network
- In addition, earlier than in the free content area of our website: fast access to extensive figures, data, facts and figures on the topic as well as best practice



PEPP FOR COMPANIES: DIVERSITY PAYS OFF!

- Stronger team spirit
- **Increased work ethic**
- | Higher productivity
- **Greater attractiveness**

- HR/Diversity: Professional support for LGBT*IQ work
- Establishing or expanding the LGBT*IQ employee resource group
- Diversity training for employees and managers
- No pinkwashing! Check and certification of LGBT*IQ diversity
- Employer branding and CSR: focusing, optimizing, expanding
- Appearance in interviews and social media campaigns: authentic, transparent, convincing
- Visibility in the LGBT*IQ community: New customers, new talents
- Seat on our Advisory Board of experts and other PROUT
 EMPLOYERS: Together we shape the society of today and tomorrow!



THE MEMBERSHIP

PROUT EMPLOYERS support PROUT AT WORK financially and morally. They communicate the goal of equal opportunities internally and externally:

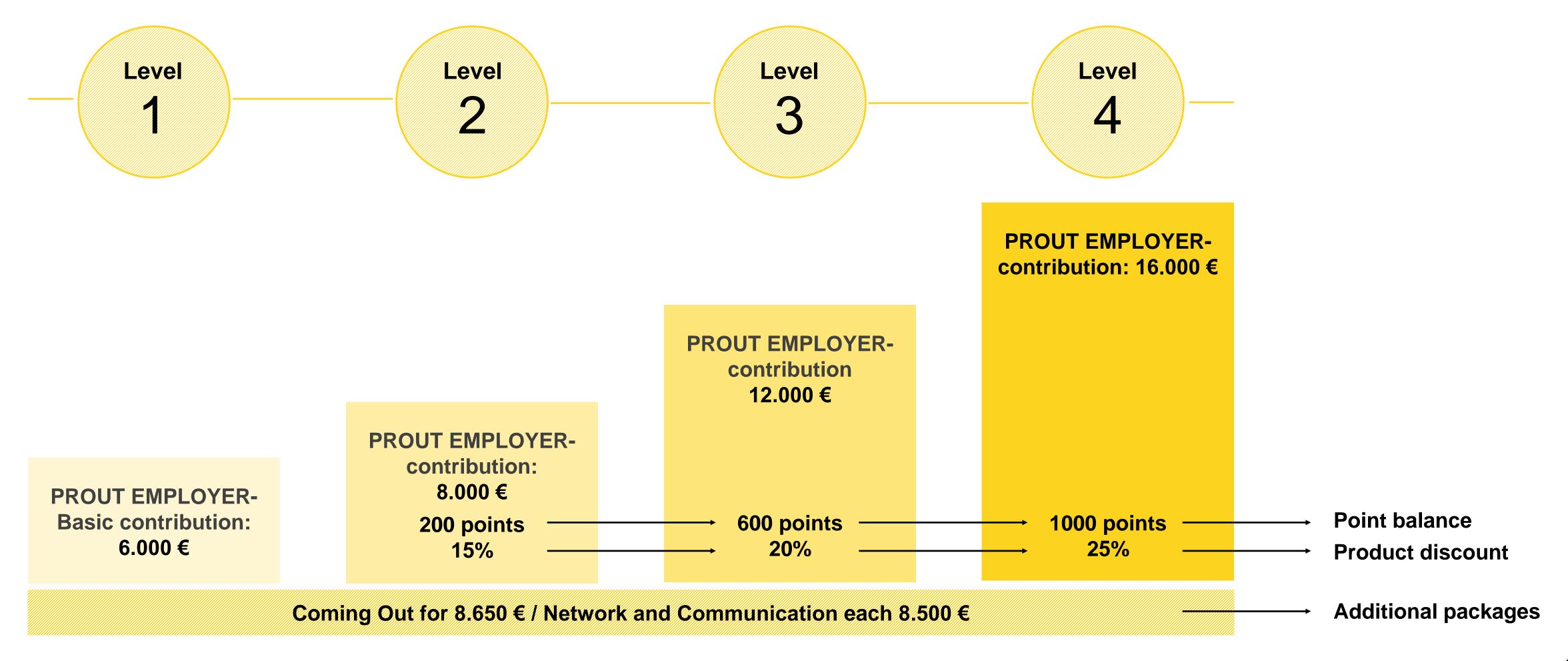


»We create an open work environment for all people, in which sexual orientation, gender identity, qualities and characteristics and gender expression play a positive role.«





FOUR LEVELS OF COOPERATION - ONE GOAL





THE PEPP-BENEFIT



FOR ALL LEVELS OF COOPERATION

 Mentioning as PROUT EMPLOYER on the PROUT AT WORK website with your logo. Use of the PROUT EMPLOYER logo to show your support for LGBT*IQ. Priority access for employees to PROUT AT WORK public events. Participation in exclusive free events and working groups

LEVEL 2 TO 4

- From level 2 on, PROUT EMPLOYERs automatically receive a point balance that can be flexibly redeemed for events, consulting or communication
- PROUT EMPLOYERs receive a discount on all other PROUT AT WORK products (LGBT*IQ out of the box-box, posters, etc.) - Level 2: 15%, Level 3: 20%, Level 4: 25%







Prices



PEPP FOR POINTS PRODUCTS: EDUCATION, AWARENESS*

	Expert lecture in the company	──	from 120 to 250 points
•	Workshop for HR/Diversity and/or networks	→	250 points/day
•	LGBT*IQ Awareness-Session	→	120 points
•	Workshop for managers	──	150 points
•	Coming Out Support Session		170 points
•	Panel discussion		200 points
•	Participation:		
	 PROUT AT WORK-Conference 	→	11 points/PA
	 DEEP DIVE Workshop 	──	11 points/PA
	 TOGATERHING network meeting 		0 points/PA
	 COMING OUT seminar 		120 points/PA

* No VAT



PEPP FOR POINTS PRODUCTS: COMMUNICATION, EXTERNAL POSITIONING & CONSULTING*

		Prices
 Participation in DINNER BEYOND BUSINESS (per PA) 	\longrightarrow	22 points
Interview** with		
Head of Diversity	\longrightarrow	110 points
Board member	\longrightarrow	165 points
 Company profile on our website (per year, without/with link) 	\longrightarrow	90/220 points
 Social Media Takeover (per week) 	\longrightarrow	330 points
Participation in social media campaign	\longrightarrow	22 points
 Best Practice presentation (per year) 	\longrightarrow	45 points
 Editorial contribution on our website including social media promotion 	→	110 points

^{*} plus 19% VAT

²⁰



Prices

PEPP FOR POINTS PRODUCTS: COMMUNICATION, EXTERNAL POSITIONING & CONSULTING*

Hosting:

PROUT DIVERSITY LEADERS 240 points

■ DEEP DIVE → 350 points

Audit Corporate Maturity Level from 900 points

^{*} plus 19% VAT

¹



GOOD TO KNOW: THE FINE PRINT

- The four cooperation levels are not communicated to the outside world.
- Level upgrades are possible at the turn of the year, downgrades after three years.
- The point balance can only be redeemed in the respective membership year.
- Until November 30th of the current year, you can choose how you would like to divide the points between the product categories Education, Awareness, Consulting and Communication & Fundraising in the following year. For reasons of foundation and tax law, bookings cannot be moved between product categories during the year.
- If in one year more than 50% of the points balance is used for the Communication & Fundraising category, the number of available points is reduced by 25% in the Communication & Fundraising category. At least 25% of the points must be used for the category Education, Awareness, Consulting.

- The basic contribution as well as the part Education, Awareness,
 Consulting are not subject to VAT. The Communication & Fundraising part is subject to 19% VAT.
- Our PEPP products are calculated to cover costs with a value of 10 Euro/point, additionally required points can be purchased via PROUT AT WORK at 15 Euro/point.
- For non-PROUT EMPLOYERS or third parties for reasons of foundation law, however, only at the official price of 15 Euro/point.
- The additional packages Coming out, Network and Communication can be booked separately each year. If you book in advance for several years, it may be cheaper to book the underlying services via a correspondingly higher cooperation level.





ADDITIONAL PACKAGES



COMING OUT PACKAGE





Tickets for 3 persons for the PROUT AT WORK-Coming Out seminar "Should I or should I not?"



3h Coming Out telephone coaching for 3 persons with a professional coach specialized in LGBT*IQ



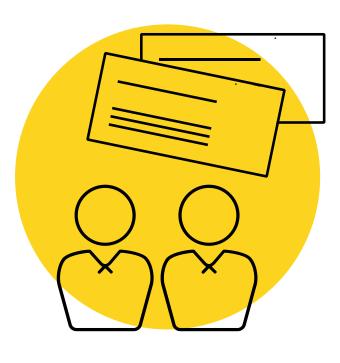
NETWORK PACKAGE 1



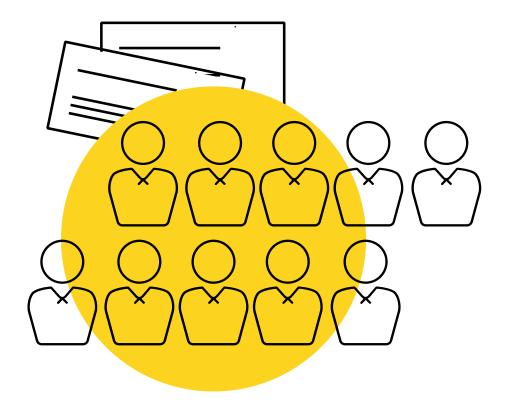
1 workshop for HR/Diversity and/or networks

plus

Two-hour follow-up workshop after 3 months



2 tickets for DEEP DIVES in the year purchased



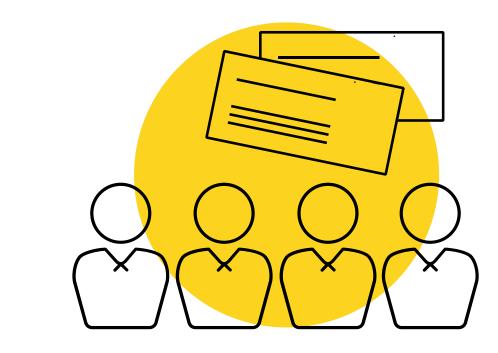
10 tickets for the PROUT AT WORK-conference of the respective year



NETWORK PACKAGE 2



2 workshops for HR/Diversity and/or networks



4 tickets
for DEEP DIVES
in the year purchased

(or 6 tickets, if the conference is virtual and free of charge)



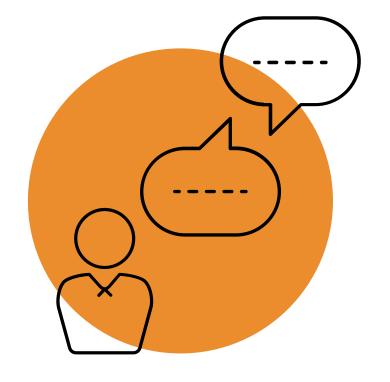
1 ticket for the PROUT AT WORK-conference of the respective year



COMMUNICATION PACKAGE













Company profile on our website (per respective year, with link)

Best Practice presentation (per year)

Editorial contribution on our website including social media promotion

Interview with Head of Diversity

(on PROUT AT WORK website, Social Media, Activity Report etc.)

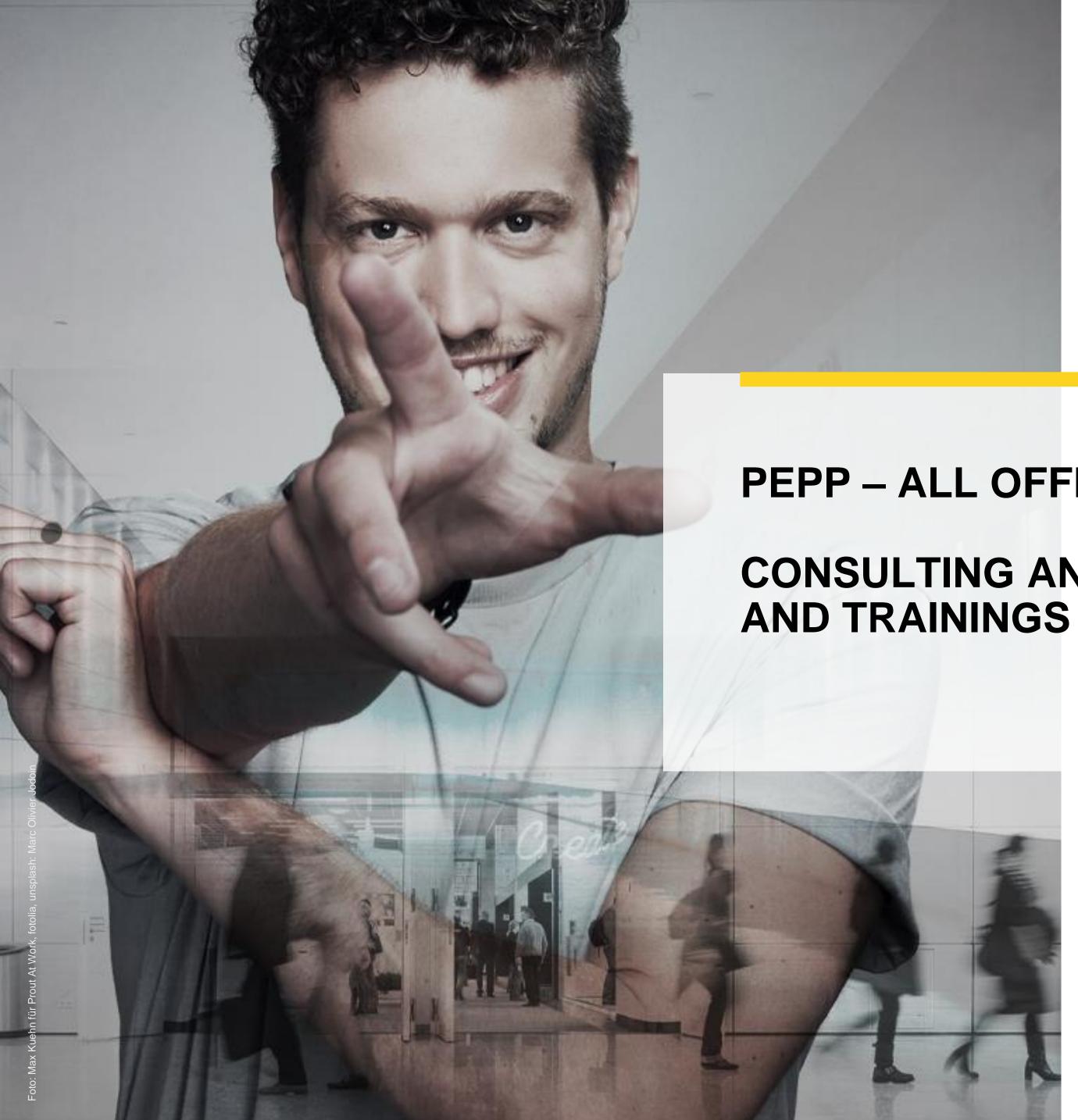
Participation in social media campaign

Participation for two persons at DINNER BEYOND BUSINESS

8.000 €**

^{*} On PROUT AT WORK website, Social Media, Activity Report etc.

^{**} Plus 19% USt.





PEPP – ALL OFFERINGS IN DETAIL

CONSULTING AND SUPPORT, WORKSHOPS, COACHING AND TRAININGS



LGBT*IQ? NEW! Workshop for building a LGBT*IQ diversity strategy

Becoming a LGBT*IQ-friendly company is actually quite easy. Not all measures can and must be tackled at the same time. It is more important to start at something and then to continue on step by step. In this workshop we will work together, to develop the LGBT*IQ diversity strategy that is right for you. Individual, authentic and close..

LGBT*IQ DIVERSITY: FROM STRATEGY TO REALITY Consulting and support

You have participated in the workshop "LGBT*IQ? NEW!" and now you have a strategy in the making?

With this offer we turn possibilities into realities: We accompany you step by step in the implementation of your concepts and goals, as a sparring partner from implementation to evaluation.

1 Day / 250 POINTS

1 Day / 250 POINTS



PROUT DIVERSITY LEADERS

We have developed a special format that is aimed at diversity & inclusion experts. The event series offers a platform for exchange around LGBT*IQ diversitys' best practices. In this format, diversity managers and HR managers receive new impulses and tips on their daily challenges and have the opportunity to share insights and experiences in a circle of other experts.

per PA of PROUTEMPLOYERS: 0 PUNKTE

HOSTING: 240 points



TRANS* AT WORK Consulting to accompany transitions COACHING, MENTORING, MODERATION*

Accompanying trans* people in their further development and transition brings its own unique challenges with it. We support and accompany employers and employees during the transition: by coaching top management, mentoring HR partners and moderating team meetings. In order to enable you to act independently in this respect in the future, we develop transition guidelines together.

M/F/D/X: The right of gender at work Adivce on the implementation of the third option*

We support you in the implementation of the Third Gender Option in your company and are at your side during the entire process. We will advise you on language and communication, HR processes and the effects, for example, on construction measures.

Price depending on the time required. We would be pleased to make you an individual offer



LGBT*IQ GOES GLOBAL Consulting for worldwide LGBT*IQ diversity concepts*

As a global player, do you also want to promote LGBT*IQ equal opportunities beyond your national borders and develop the corresponding markets? With our consulting offer "LGBT*IQ goes global" we tackle this challenge together with you. What is the situation for LGBT*IQ in the individual countries? What needs to be considered individually and which strategies are generally valid? Which organizations are the best local contact persons? Together we will find future-oriented answers tailored to your needs.

LGBT*IQ DOWN THE CHAIN Advice on LGBT*IQ diversity along your supply chain*

Do you have LGBT*IQ diversity under control internally? You want to put the icing on the cake and take diversity into account in your purchasing process? Do you also want to demand LGBT*IQ equality from your suppliers and purchase from LGBT*IQ owned businesses? With our consulting services on supplier diversity, we support and accompany you during implementation.

Price depending on the time required. We would be pleased to make you an individual offer



PEPP FOR COMPANIES: DIVERSITY-TRAINING

LGBT*IQ – WHAT? WORKSHOP to introduce newcomers to the topic

Why should heterosexual employers and colleagues be interested in lesbians, gays and other "others"? Why is the world suddenly talking about diversity, a third option and a gender inclusive and fair language? Don't we have more important topics? And isn't this all private anyway? Our LGBT*IQ Awareness Workshop provides answers. In a short group experiment and with plenty of time and space for exchange, newcomers to the topic become real LGBT*IQ experts.

LGBT*IQ – GET OUT ON TOP WORKSHOP to sensibilise managers

They create the direct working environment in which many people find themselves every day - managers. In our awareness workshop for managers, we work out why LGBT*IQ Diversity is good for business and how you can create a working environment where everyone can be themselves.



PEPP FOR COMPANIES: DIVERSITY-TRAINING

Trans* and Non-Binary Session Awareness of Gender diversity

When it comes to gender and gender identity, society thinks almost exclusively in two categories. But that doesn't correspond to the diversity that is the nature of human beings. Be curious about new insights around the trans*, inter and non-binary topic. How many trans* people live in Germany? What are their experiences? Why is gender-sensitive language important? What is the pronouns topic all about? And what can we all do to make our environment more inclusive? These are some of the questions that will be answered in this interactive session.



PEPP FOR EMPLOYEE RESOURCE GROUPS

TOGATHERING

Getting together, sharing ideas, improving each other and learning from each other - we offer all this and much more at the PROUT AT WORK ToGathering - our format for committed LGBT*IQ networkers and all who want to become one.

Let's think. talk. change – together!

NETWORK-CALLS

Once a quarter year, we invite LGBT*IQ employee resource groups for a cross-regional exchange in a joint ZOOM meeting: On current topics, upcoming events and acute questions about employee networks.

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LGBT*IQ-AWARDS

Since 2018, we have been presenting our LGBT*IQ Awards to particularly committed and influential corporate employee resource groups. With these awards, we are sending out further signals of appreciation and respect - for people who give the concerns of LGBT*IQ a voice, a face and value in the workplace.

per PA: 0 POINTS HOSTING: 135 Points per PA: 0 POINTS

Only for Conference-PA: 0 POINTS



PEPP FOR EMPLOYEE RESOURCE GROUPS

ESTABLISHING LGBT*IQ ERG Workshop

Networks have many functions in companies: They offer employees a place for honest exchange - professionally and privately. They are a contact point for career-related questions and a think tank for LGBT*IQ diversity in the company. Highly motivated experts are at work here: for themselves, for the needs of their community, for their company. You want to establish a LGBT*IQ employee resource group in your company? We can help you with this. In this strategy workshop we will work out the first steps together.

NEXT LEVEL

Workshop to further develop your LGBT*IQ employee resource group

LGBT*IQ networks pass through several development stages and gradually gain more creative freedom in the company. In this workshop we will jointly take your LGBT*IQ employee resource group to the next level. Evolution works!



PEPP FOR EMPLOYEES

Develop the leadership skills of your LGBT*IQ talents by participating in PROUT AT WORK events and trainings:

COMING OUT SEMINAR:Should I or should I not!?

Depending on the environment, corporate culture, and the personal attitude of colleagues and managers, coming out at the workplace can be a challenge. The constant concealment, on the other hand, costs energy that is then lacking elsewhere. So - no more playing hide and seek? But how? Our seminar offers the opportunity to trace your own coming out biography in a protected space, to explore the compatibility of your (sexual or gender) identity with your professional role, to develop strategies for difficult situations and to try out new behaviors.

2 Days / 120 POINTS per participant plus 197,50 EUR for two nights accommodation and meals (accommodation in single room)



PEPP FOR EMPLOYEES

Develop the leadership skills of your LGBT*IQ talents by participating in PROUT AT WORK events and trainings:

ESCP LGBT LEADERSHIP PROGRAMME*

In this 6-week part-time program for LGBT*IQ talents, participants develop and strengthen their personal leadership skills, practice design thinking methods and build a sustainable network to take their career to the next level. Together with the international LGBT*IQ know-how of PROUT AT WORK, authentic approaches for employee leadership are developed and new techniques for dealing with others are tried out.

Valuable input for your skillset and your organization: With these basics you can expand your sphere of activity and use the full potential of diversity in your working environment.

LGBT*IQ MASTERCLASS (in the planning)**

An integrative working environment brings out the best in employees and makes the best use of existing potential. The consequences for companies are better performance and business results. With this training we encourage people from the LGBT*IQ community and allies to make their influence felt even more - and empower leaders in their role as role models for inclusiveness.

Through reflection, communication and insight to LGBT*IQ master !

^{*} Accounting directly by ESCP, points cannot be credited

^{**} Price to be determined



PEPP FOR ALL

LGBT*IQ Inclusion Audit

The LGBT*IQ Inclusion Audit is the way for companies and institutions to make the organization more LGBT*IQ friendly.

Rooted in our self-assessment tool, it is a qualitative process for organizations to deeply examine the state of LGBT*IQ inclusion in the workplace and provide tailored recommendations on how to move forward.

The audit provides advice and guidance based on in-depth analysis, continuous improvement, and sharing of good/best practices.

The process is company-specific and is concluded with an audit certificate that includes a target agreement with individual and concrete self-commitment for the company-specific improvement process.













ANTI-DISCRIMINATION	Addressing LGBT*IQ and anti-discrimination in overarching company regulations					
LGBT*IQ EMPLOYEE RESOURCE GROUP (ERG)	Existence of an LGBT*IQ ERG or employee initiative	Proactive support of ERG's activities	Existence of an Ally program	ERG as a business resource and advisory body	Systematic recognition of ERG engagement, e.g., as working hours or in development goals	
SUPPORT FOR LGBT+IQ EMPLOYEES		Internal events and activities on LGBT*IQ inclusion	Counseling and support for coming out in the workplace	Guideline for the transition process of trans* employees	Gender-neutral restrooms in all locations	
COMMUNICATION		Communication on LGBT+IQ awareness days such as IDAHOBIT, Coming Out Day, Trans Visibility Day	Encouraging the use of preferred pronouns, e.g., in the signature or on the intranet	Guideline on gender-inclusive language for employees	Gender-inclusive language in external communication	
TOP MANAGEMENT SUPPORT		LGBT*IQ as part of the diversity strategy	Executive sponsorship for the LGBT*IQ dimension	Out leaders showing active engagement for LGBT*IQ inclusion	Explicit LGBT*IQ diversity strategy	
"OUT IN THE WORLD" MODEL		LGBT*IQ implementation in Germany within the framework of local norms and laws	Internal pro-LGBT*IQ commitment at German location(s) and imple- mentation of local standards and laws at sites outside of Germany	Internal and external pro-LGBT*IQ commitment at the German location(s) as well as internal commitment at the locations abroad	Internal and external pro-LGBT*IQ engagement at all company's locations	
EXTERNAL POSITIONING		Showing support for LGBT*IQ community	Participation in Pride events	Active sponsorship or pro bono support of LGBT+IQ non-profit organizations	Review of LGBT+IQ inclusion measures at suppliers' and business partners' side	
		Signing LGBT*IQ specific commit- ments such as "UN Free & Equal*	Targeted recruiting measures aimed at the LGBT*IQ community	Corporate Advocacy: supporting political lobbying of NGOs on the topic of LGBT*IQ	In-depth auditing of LGBT*IQ measures in the company incl. goals formulation	
TRAININGS			Addressing LGBT*IQ issues in workforce and leadership training	Reverse Mentoring Program for Executives on LGBT*IQ	LGBT*IQ Leadership Development Program	
LGBT*IQ DIVERSITY KPIs			Benchmarking your LGBT*IQ support through applying for LGBT*IQ-relevant awards	Set up own LGBT*IQ KPIs to measure success	LGBT*IQ self-identification as an option in the company's database	

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Consulting, seminars and trainings for your company or organization: PROUT AT WORK-Foundation, +49 89 1434 7800, info@proutatwork.de, proutatwork.de



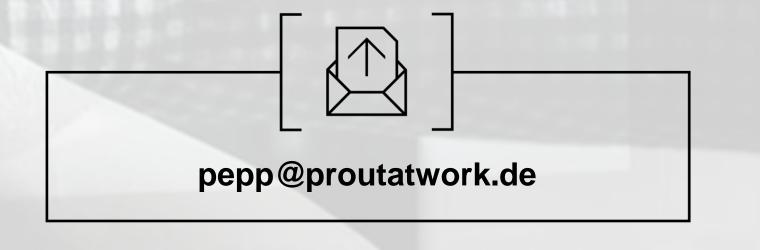




WE LOOK FORWARD TO WORKING WITH YOU – DEVELOPING WORKPLACE DIVERSITY

Let's start talking:





ANDERS. ZUSAMMEN. ARBEITEN.